

# LEADER T Member of EUROTEL Group

#### **OUR COMPANY**

Leader IT was found in 2018 and is a member of the EUROTEL group. The company designs and implements integrated IT solutions for private companies, with a focus on companies in the hotel sector.

Leader IT's main objective is the application of IT solutions which meet clients' hardware and software needs, including IT infrastructure, communication networks and maintenance contracts among others.

Through Leader IT, the EUROTEL Group is able to take a more integrated approach to the hotel market, as well as other private enterprise companies.





#### **OUR MISSION & VISION**

Our mission is to support enterprises regardless of their size, by providing them with cutting-edge technologies and certified services achieving high level customer satisfaction via a 360° approach.

- ✓ Help our customers transform their business according to the latest technology trends, by providing end-to-end, customized IT solutions and advisory services.
- ✓ Our experts design, organize and implement innovative solutions that maximize efficiency.
- ✓ Adjusting to each customer's special needs, make sure to come up with the right architecture design, ensuring smooth operation and business continuity, through a broad range of 24x7 support contracts.







#### **OUR TEAM**

Leader IT maintains an expert team with many years of experience and an extensive knowledge in computer infrastructure project design, implementation in private enterprise companies and particularly in the hospitality sector.

Leader IT's staff receive ongoing training in new technologies and solutions and are thus able to offer our customers state-of-the-art top-quality services.





IT & Network
Infrastructure Equipment
IPTV,

Digital Signage & Sound Integrators

Video Conference & Conference Centers

IP Call Centers & CCTV

**BMS & Automation** 

STRUCTURED CABLING

POS (MICROS, HP)

24/7 Technical Support & Maintenance Services

Project Management

IT Infrastructure (planning, design, implementation, optimization)

SERVICES

360

PRINTERS – LASER-INKJET –
PASSPORT SCANNERS
(HP, EPSON, LEXMARK, OKI,
LEXMARK, CANON)

Hardware and Software Supply & Installation

**Hybrid Cloud & Virtualization** 

Fiber Channel Connectivity

**Backup Software** 

UPS / GENERATORS
(APC, POWERWALKER / TESCOM)

LEADER TO Member of EUROTEL Group

#### BEST IN CLASS PARTNERSHIPS



Η **Eurotel Leader IT** έχει υλοποιήσει τις περισσότερες και μεγαλύτερες Εγκαταστάσεις Δικτύων στην Ελλάδα με πάνω από **140 Σενοδοχεία** με Δικτυακά Προϊόντα **HP Aruba**.



## END TO END SOLUTION COMPANY

Over 300 Installations Networking Hpe Aruba – Cisco

24/7 Support Architecture Design Implementation

















WI-FI Networking

Firewall

Back-up Storage

**CCTV** 

BMS & Automation

IP Call Center

IPTV, Digital
Signage & Sound
Integrators

Video
Conference
& Conference
Centers

#### **Best in Class Partnerships**



**Hewlett Packard** 

Silver

Partner











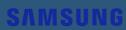










































LeaderIT, has recently signed an exclusive contract with **Guesttek**, (an international company approved by all Major Hotel Chains globally) and is now certified and eligible to provide approved products and services according to Global Hotel Brands' specifications and standards.

#### Leading Hotel Brands Connect Confidently with GuestTek































## MAJOR HOTEL CHAINS

## GRECOTEL

HOTELS & RESORTS

40 Hotels



ROBINSON 4 Hotels



4 Hotels



OMΙΛΟΣ XANZTΗΛΑΖΑΡΟΥ
6 Hotels





2 Hotels



4 Hotels

## MAJOR HOTELS





CURIO COLLECTION by Hilton™

















### MAJOR HOTELS









SUITES HOTEL . SPA











## MAJOR CUSTOMERS



















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# THANKYOU!



HTTPS://WWW.LEADERIT.GR/